

CUSTOMIZED PLANNING & MARKETING DATA REPORTS

Get the Information You Need, When You Need It

New Solutions, Inc. (NSI)

is a management consulting firm offering a broad base of services tailored to meet the diverse and changing needs of health care providers.

The firm offers a full array of health care consulting services including:

- Development and implementation of strategic and service line plans
- Business development and marketing plans
- Community needs assessments
- Decision support software
- Clinical performance monitoring software
- Medical staff development
- Outcomes measurement and monitoring
- Regulatory compliance activities

The collective expertise of the NSI team includes health administrators, market researchers, business and financial analysts, strategic planners and marketing professionals, epidemiologists, database experts, and decision support technologists. Lead consultants have an average of 20+ years of health care experience.

2010 New Jersey Preliminary Data Available

New Jersey, New York and Pennsylvania 2009 Data Available

The 2010 New Jersey preliminary data is available for customized market share and patient origin reports for inpatient, same day, and emergency room patients. The 2009 NJ, NY and PA data are also currently available. NSI also provides data for demographic profiling and performance improvement.

New Solutions, Inc. provides a unique data service:

Data Quality With over 25 years of experience working with UB data, NSI's extensive cleaning and validation ensures the integrity of the data. Detailed analyses of the UB fields support and enhance our clients' understanding of the data.

Patient Level Data Reports can be generated from all publicly available data elements contained in the UB-04 data.

Value Added Fields NSI adds many fields to the data which are either calculated from confidential fields or mapped from existing fields on the data. These include ambulatory care sensitive conditions, case mix index, and hospital acquired conditions.

Outcomes Monitoring and Measurement NSI's proprietary risk adjustment at the patient level allows comparisons of mortality, complications, LOS, cost and charges by patient/case type, hospital or physician.

Performance Improvement Day-of-week and days-to-procedure fields support your process improvement analysis.

Customer Support NSI offers unparalleled customer support with report design, data interpretation and analysis.

Saves Money NSI's data reports provide a **cost effective** alternative to meet your information needs. Our clients use our data report service for annual updates and specific projects, reducing the need for additional staff and software.

We can help you design the reports you need by zip code, service area and/or region. For more information, please contact Nancy Erickson, Principal at **732-418-3234** or nerickson@newsolutionsinc.com

**REPORT
PACKAGES**

Choose from three standard report packages or design your own report package for quarterly or annual reports. Maps and graphs are also available, and provide additional insight and visual impact.

Critical in an environment where demands for healthcare information are rapidly changing, ad hoc reporting allows users to access patient level detail for event level analysis. Clients are easily able to provide multiple departments—from Quality Improvement to Finance and Strategic Planning—with customized actionable data.

**AD HOC
REPORTS**

**DATA
ANALYST
SERVICES**

You can directly access state databases by licensing our decision support software or using NSI's data analysts to assist in report development and provide customized reports as needed.

Warehousing your hospital's internal data with NSI provides timely access to your data, including on a risk adjusted basis, for your performance improvement activities. Standard or customized report packages are provided on a quarterly or annual basis.

**DATA
WAREHOUSING**



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